NEWSLETTER 2019-01 from the Agricultural Department
The Embassy of the Kingdom of the Netherlands in Nairobi & Dar es Salaam

On activities, events, studies, articles and more
Do not hesitate to contact us in case of questions, tips or trade requests.

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Farming is the future! This is the theme of the celebration of the 100 year Agriculture Counsellor Network, on which you can find more information further on in this newsletter. This is not only true for the Netherlands, but certainly also in Kenya and Tanzania, which is underlined by the increased attention the sector is getting in National policies. At the same time actors in the sector are working together on finding solutions that lead to a sustainable sector which is ready to tackle challenges. Innovative financial instruments, circular economy and strong partnerships are all examples of this. I hope you will find this newsletter interesting and feel free to share any feedback or input you may have.
Ingrid Korving, Agriculture Counsellor.

Financial Instruments

- **Call for Proposals: Access to Renewable Energy -** Would you like to contribute to access to sustainable energy in Kenya or Tanzania? Then you could be eligible for support from the SDG 7 call. Please send your application before May 31st. More information about the procedure and criteria can be found here.

- **RVO call for DHI Proposals.** DHI, a subsidy scheme for demonstration projects, feasibility studies and investment preparation studies is intended for Dutch SMEs with international ambitions and an interest in emerging markets and developing countries. This subsidy scheme is on a "first come first serve basis", for more information visit the RVO website and select the country you are operating in.

RVO provides an overview and selection of the programs run by the Netherlands Enterprise Agency. For a full overview, check their website: *https://www.rvo.nl/subsidies-regelingen*

Launch of the Poultry Impact Cluster in Tanzania
The potential of the poultry sector in Tanzania opens opportunities for investments. To unlock Tanzania's potential in poultry and to make the poultry sector a dynamic, vibrant and competitive sector seven Dutch companies set up the Poultry Impact Cluster 'Kukua na Kuku' (growing with Chicken). Kukua na Kuku was launched on the 7th of May and promises farmers to increase their efficiency, productivity and the quality of their produce by learning from the cluster's agricultural expertise and experience. Read more about the impact cluster here

Study on the Opportunities in the Poultry Sector in Tanzania
To support the growth of the sector the Embassy commissioned a study to identify the main opportunities for Dutch companies. This shows that possibilities can be found throughout the sector, from the supply of inputs as well as in retailing and exporting. Read the full study by clicking this link

100 Year Agriculture Counsellor Network

This year the agriculture counselor network exists a hundred years and that will be celebrated. Anyone who is internationally active in the agriculture sector or planning to become active is invited to participate in the event '*Farming the Future is our Nature*'. The event will take place on **Monday 3 June in Utrecht**! This unique agro-network event is organized by the Ministry of Agriculture, Nature and Food Quality, the Netherlands Enterprise Agency and the Rabobank. For more information and to register go here.

Opportunities for ICT Companies in the Agriculture Sector in Kenya

The use of Information and Communications Technology (ICT), in agriculture is widely regarded as an important factor that can disrupt and change the sector to make it more climate-smart and to help feeding the world in the next decades. The use of relevant and actionable data, forms the basis of ICT solutions in agriculture. In the past few years important lessons have been drawn on what works and what does not work. It is clear that the timing for innovations in agriculture in Kenya is there. The Netherlands Enterprise Agency and the Netherlands Embassy commissioned a study to identify opportunities for ICT companies in the Agriculture Sector in Kenya. The report provides a good insight into developments, lessons learned and relevant stakeholders in the ICT sector. The full report will be published on our website soon. From 19-21 June the Nethelands Export Council will also be present with a Holland Pavilion at the Agritech Conference. For more info go here.

The New English Brochure "Plant Health System in the Netherlands"

The plant health system in the Netherlands is based on two international agreements. These agreements aim to secure plant health internationally and encourages governments to establish harmonised sanitary and phytosanitary trade measures in order to protect humans, plants and animals, and to prevent unnecessary barriers to trade. Read the brochure on our website.

Opportunities in Kenya & Tanzania for Companies Making Animal Feed from Insects

The Hermetia Illucens or Black soldier fly (BSF), an insect native to East Africa. The BSF has a spectacular ability to convert waste into protein, is renowned for easy handling and its feces are a great fertilizer. The fly can consume as much as 70% of its own body weight in waste every day. For every kilogram of organic waste that it consumes, nearly 50 grams of protein are produced that can act as a feed supplement for commercial livestock such as poultry or fish. A huge opportunity, as there is an enormous demand for high protein animal feed. Talash Huijbers, CEO of Insectripro, a circular startup breeding BSF for the animal feed industry encourages more companies to join her. Read the full article here for Kenya and here for Tanzania.

Legislative Alert Kenya—Gazettement of the Wages (General) Order and Wages (Agriculture Industry) Amendment Order 2018

Please see the legal notice that operationalizes the revised minimum wages for agriculture sector workers- which was announced by the President of Kenya last year's May 1 Labour Day here.

Agricultural Counsellor's visit to Dodoma, Tanzania

Tanzania and the Netherlands are important partners in trade and agriculture. In order to maintain this cooperation, the Agricultural Counsellor, Ingrid Korving, regularly meets with different Tanzanian government officials. During a visit to Dodoma, Tanzania's agricultural team met up with the Permanent Secretary for Fisheries, Dr. Rashid Tamatama, to discuss the development of the aquaculture sector in Tanzania. This meeting was the fifth in a row, in line with the aquaculture working group.

Fish Farm in Kenya is First in all of Africa to Receive EcoMark Africa Label

The Kamuthanga farm, received the highest certification level possible, the platinum level. On March 8th 2019 the Kamuthanga tilapia farm, developed by FoodTechAfrica, was first to receive the EcoMark Africa (EMA) label. The label was awarded during a certification event of the African Organization for Standardization (ARSO) in Nairobi, Kenya.

FoodTechAfrica is also working on a demonstration farm in Tanzania. Here, best practice methods are showcased and practical training is provided to close the knowledge gap for future fish farmers. For more information please click this link.

A Quick-scan of Tanzania's Aquaculture Sector

With a rising demand and increasing prices for locally produced fish, Tanzania's aquaculture offers a vast potential for growth. To further develop this sector and to find opportunities for Dutch collaboration on aquaculture development The Embassy of the Netherlands in Tanzania commissioned Larive International and Lattice Aqua to write a study on opportunities in the aquaculture sector in Tanzania. This study will soon be posted on our website.

Launch of the Tanzania Livestock Masterplan

Recently Dr. Magafuli, President of Tanzania, stressed the importance of Agriculture for the country during his visit to Malawi. The government's ambition to grow the sector and overcome challenges was underlined during the launch of the Tanzania Livestock Masterplan, which is developed by the Tanzania Ministry of Livestock and Fisheries and the International Livestock Research Institute (ILRI). The main goal of this plan is based upon Tanzania's Development Vision and aims to develop a commercial, modern and sustainable livestock sector by 2025, which ensures food security, and improves household incomes. In light of these events. In light of these events the Agriculture Team paid a courtesy call to the Permanent Secretary of Livestock, Prof. Elisante Ole Gabriel, and further discussed possible areas for collaboration within the livestock sector.

Upcoming Events 2019 Kenya & Tanzania

4–5 June: Global Entrepreneurship Summit (GES), The Hague, Netherlands

Together with the US the Netherlands is organizing & co-hosting the 9th edition of the Global Entrepreneurship Summit. During GES 2019, around 2,000 entrepreneurs, investors, and other participants from all over the world will convene at the World Forum in The Hague. The number of people who can participate is limited. If interested find more info at: *http://www.ges2019.org*

5– 7 June: IFTEX, Nairobi, Kenya

We will not have a stand this year at the IFTEX Exhibition, our team will be walking around. The reception by the Netherlands Embassy will be on Wednesday 5 June, save the date!

19- 20 June: Antimicrobial Resistance Conference, the Netherlands

The Minister for Medical Care and Minister of Agriculture in the Netherlands will organize a ministerial conference on antimicrobial resistance. The ministers will organize this conference in close cooperation with WHO, FAO and OIE.

19– 21 June: Agritech Africa, Nairobi, Kenya

The 6th edition of the Agritec Africa, an International Exhibition and Conference on Agriculture Technology organized by the Ministry of Agriculture in Kenya. Find more info: http://*www.agritechafrica.com*

24– 28 June: KALRO Scientific Conference & Exhibition, Nairobi, Kenya

During the 1st KALRO Conference stakeholders within the agricultural industry will present their recent findings on technologies and innovations for agricultural Transformation

25– 27 June: Agro & Poultry East Africa 2019, Dar es Salaam, Tanzania

Agro & Poultry East Africa 2019 invites companies in the Poultry sector from 18 countries to exhibit. Find more info*: http://www.mxmexhibitions.com/agropoultry/*

Marriage

On the 16th of February this year our colleague Manou Aelmans married Bonface Okello. It was a beautiful ceremony next to lake Victoria. The day felt like a true Kenyan-Dutch mix, with many gorgeous roses from the Dutch flower farmers and an Ohangala band.

New Interns

Our team in Kenya is strengthened with the arrival of Emma Verberne (left) master student Sustainable Business and Innovation in Utrecht. Thom van Stralen (right) is the new intern in Tanzania. Thom is a master student in Sustainable Development Diplomacy at Wageningen University.

The Team

Ingrid Korving	Agricultural Counsellor
Elizabeth Kiamba	Agricultural Officer Kenya
Theonestina Mutabingwa	Agricultural Officer Tanzania
Manou Aelmans	Junior Agriculture Assistant
Emma Verberne	Intern Kenya
Thom van Stralen	Intern Tanzania

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