#### Towards sustainable food production

Challenges and developments in The Netherlands and Japan

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#### Who is Jos Verstegen?

- Farmer son, side jobs in agri+horticulture
- Wageningen University: BSc, MSc, PhD
- Prof Entrepreneurship & Society, Aeres
   Univ. of Appl. Sci. (MSc Agribusiness Dev.)
- Senior Lecturer Education Studies WU
- Senior Researcher Wageningen Economic Research (Business Innovation)
- Visiting professor at Miyazaki Sangyo-keiei University and at Kochi University











#### Collaboration with \



#### 宮崎産業経営大学 Miyazaki Sangyo-keiei University

and





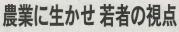












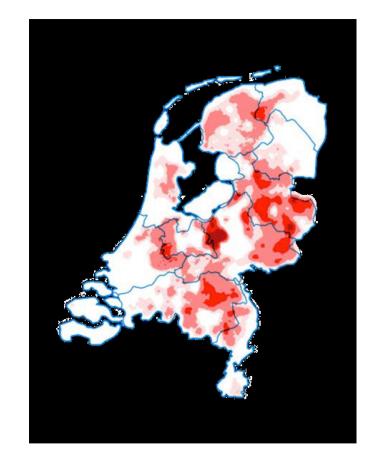




JA宮崎県農青協海外セミナー 2018 in オランダ・ベルギー

#### Livestock farming in The Netherlands (2021 figures)

- 2.8 million cows (incl. beef / youngstock)
- 11.5 million pigs
- 1.5 million sheep & goats
- 1 million veal calves
- 100 million poultry
- **98,000 500,000 horses?**
- 17,5 million people on a "Kyushu-size area", and growing steadily





#### Challenges in The Netherlands

- Biodiversity loss
- Poor quality of groundwater and surface water
- Air quality (NH3, but especially NOx and fine dust)
- EU: Loss of derogation → high costs
- EU: Nature protection, ~ recovery, ~expansion
- Civil concerns (license to produce)
- Lack of successors → scale enlargement
- Farmland needed for houses, industry, infrastructure, nature





#### Six dilemmas

(WUR perspectives on agriculture, food and nature, October 2023)

1. Produce for NL, EU or for the global market?

- 2. Livestock farming only with grass and rest products?

- 3. May we exploit animals for food, and if yes, how?
- 4. How many nature and climate goals do we want to meet?
- **5.** Will we separate or intertwine agriculture and nature?
- **6.** Do we restrict consumers' choice for climate, nature, environment?



#### Dealing with the dilemmas: Kipster





#### Kipster

- The world's most friendly chicken farm for animals, humans and the environment
- Modules of 24,000 laying hens (can be scaled up to 96,000)
- Animal protection agency awarded 3-star Better Live Mark





#### Kipster

- Poultry professor, poultry farmer, and two private (sustainability) investors
- Leftovers, rest products feed
- White laying hens (white eggs)
- > 1,000 solar panels per farm
- Welfare status
- Dust filters for clean air
- Male chickens (roosters) are kept alive till slaughtering
- Five years sales contract with LidL







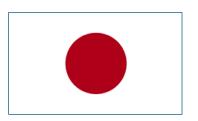
#### What competences are needed?

- Efficient production
  - Analysing: Conceptual competences
  - Pursuing: Commitment competences
- Successfully introducing a niche concept
  - Networking: Communication competences
  - Relational competences (you need others very much!)
  - Organisational competences
  - Pursuing: Even more commitment and self-efficacy needed



#### Challenges in Japan

- Ageing population
- People move to the city
- Lack of farm successors
- Inefficient production
- Abandoned land
- A vicious cycle is driving Japan further down in self-sufficiency, despite the great technology that is developed (innovation paradox)





## My impression

- Lots of efforts are put to improve agricultural productivity
- With little effect due to cultural and political inertia





## The vicious cycle in Japanese agriculture

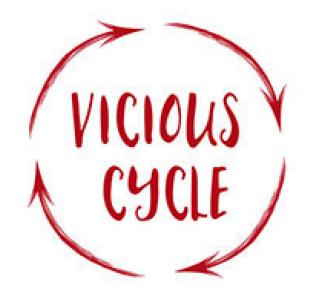
Low incomes from farming

Subsidies provided

Old-fashioned methods used

Ageing farmer population

Not attractive for young talent



Attractive to own land and work elsewhere

No restructuring in agriculture

Many small farms, no room for innovation



Inefficiency, low productivity



# The vicious cycle in Japanese agriculture

Low incomes **Subsidies** from farming provided Old-fashioned methods used VICIOUS Ageing farmer population Not attractive for young talent

Attractive to own land

and work elsewhere

No restructuring in agriculture

Many small farms, no room for innovation

Bad image

Inefficiency, low productivity



#### How to break through the vicious cycle?

- Decouple subsidies from land ownership
- Attract and keep young talent for farming
- Agricultural education and exchange programs are key:
  - Improve curriculum (level, management, entrepreneurship, 21st century skills), show the high-tech
  - Bring role model farmers in the classroom (masterclasses)
  - Employ teachers who are enthusiastic about agriculture and provide them with cases
  - Get students and young farmers inspired by international exchange



# Thanks for your attention! よろしくお願いします

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## 10 reasons to exchange between NL and JP (1)

- 1. The Netherlands can learn from the Japanese sublime technology
- 2. Japan can learn from the highly productive European agriculture
- 3. Both Japan and The Netherlands have high welfare standards that we should try to preserve
- 4. Global (agri)business plays an increasingly important role in new agrifood developments and governments need to respond on this
- 5. Both The Netherlands and Japan must deal with aging populations



#### Ten reasons (2)

- **6.** Both the EU and Japan have to deal with the issue of depopulated rural areas
- 7. Big data platforms from the USA (Google, Amazon, Uber) are quite dominant in both The Netherlands and Japan
- 8. Big data platforms from China (Alibaba, WeChat) and Korea (Line) are quite dominant in Japan and increasingly in the EU
- 9. Those platforms increasingly enter 'our' domains of agriculture, agribusiness, food, and health
- 10.Because we shouldn't move commodities across the globe (on a regular basis)

