



Are you the new pragmatic networker our embassy needs? Promoting solutions from the Netherlands (the 2nd largest agricultural exporter in the world) for Chilean challenges?

The Embassy of the Kingdom of the Netherlands in Santiago is seeking an **Agricultural Advisor (M/F)** (37,5 hrs per week). Someone who has a vision on the agri-related sectors, the analytic skills to sharply map the opportunities for Dutch agribusiness and knowledge institutions, and the ability to convert these into action. Someone who has an excellent capability to build, extend and maintain a network of useful contacts within government, knowledge institutions and the business community and is easily relatable. Someone who is proactive, result-oriented, an outstanding team player and is able to combine teamwork within an internal open, direct working environment and an external more formal, hierarchical environment. External awareness, cultural sensitivity and communication skills are very well developed.

GENERAL

- The Embassy of the Kingdom of the Netherlands maintains and promotes the bilateral relations between the Netherlands and Chile, represents the Netherlands' government in Chile and assists Dutch citizens in Chile that need it.
- The promotion of Dutch exports, investments and business development is a key task. The economic presence of the Netherlands in Chile is characterized by innovation, sustainability and the cooperation between public, private and research ('the golden triangle'). Priority sectors are water, agriculture and ports & logistics. Circular economy, smart cities and responsible business conduct are priority themes.
- The **Agricultural Advisor (M/F)** is responsible for the analysis, development and implementation of policies, programs and projects in the agrifood sectors and foster interlinkages with other priority areas (water, circular economy).
- He/she will be part of the Embassy in Santiago de Chile as well as the regional Agricultural Network of the Dutch Ministry of Agriculture, Nature and Food quality, headed by the Agricultural Counselor based in Buenos Aires.
- The Embassy works as a close team, with direct, non-hierarchical, open, responsible and professional internal relations and high integrity.

TASKS AND RESULT AREAS

- Analysis and knowledge gathering of the agri-sector in Chile as well the Netherlands, aimed at bilateral cooperation, policy development and trade promotion.
- Building and maintaining a network of relevant government, knowledge and nongovernmental organizations in order to gather strategic information and to learn about their needs.
- Proactively identify, assess and promote agribusiness opportunities for Dutch businesses in the public and private sector.
- Promote the Netherlands as expert in the field of sustainable agricultural solutions.

- Respond independently to trade related questions and registration in the global business database, seek solutions for trade issues.
- Organize and support business events (seminars, missions, matchmaking events, etc.), assist in the preparation of formal visits.
- Keep the Dutch sector informed via regular articles on latest developments in Chile regarding business opportunities as well as changing rules and regulations.
- Work in close cooperation with the Agricultural Counselor in Buenos Aires as well as within the Economic team of the Embassy in common projects, and assist in the overall team work where needed.

KNOWLEDGE AND SKILLS

- Level of education: University Degree (BA or MA degree).
- Professional experience: a minimum of 5 to 7 years of relevant experience required.
- Demonstrable knowledge and understanding of agriculture, food, nature and related policies, legislation and regulations, government structure and agribusiness in Chile.
- Knowledge and understanding current developments in policy domains, society and international trading position of Chile.
- An excellent networker, capable of easy contact with all kinds of counterparts, client-friendly and service-oriented.
- Demonstrable affinity with the Netherlands.
- An excellent command of the Spanish language, good knowledge of the English language. Written as well as spoken. Command of Dutch is highly recommended.
- The ability to work both independently and in a team.
- Analytically as well as pragmatically minded.
- Flexible and prepared to work in the evenings when needed.

THE MAIN REQUIRED COMPETENCES

- Planning and Organizing.
- Result oriented.
- Initiative.
- Cooperative.
- Integrity.
- External focus.
- Cultural sensitivity.
- Analytical.

If you are interested, please send your motivation letter and CV addressed to the Ambassador of the Kingdom of the Netherlands, Harman Idema, to stg-cdp@minbuza.nl **not later than December 15th, 2019**. Your personal motivation is an important selection criterion. In your motivation letter, please make clear what you are looking for in the job, what you have to offer to the team and how your experience matches with (some of the) required competences mentioned above. If you have any questions, please send them to stg-cdp@minbuza.nl.