



CONTACT

The Embassy of the Kingdom of the Netherlands
 Umoja House, 4th floor
 Garden Avenue
 Dar es Salaam
 Tanzania

SOCIAL MEDIA



EMAIL US!

Economic department
 dar-ea@minbuza.nl
 Agricultural department
 dar-lnv@minbuza.nl



NEWSLETTER

Introduction



Dear Partners,

I am pleased to introduce the third edition of our newsletter. Our editorial team is happy to bring you the latest business updates in Tanzania. We also developed together with our Dutch partners a Multi-Annual Country Strategy, which we use as a guiding framework until 2026. We are happy to share the link to our strategy with you in this newsletter.

As we are approaching Christmas, we look back at an interesting year full of noteworthy events. Looking ahead at the new year 2024, we hope for another year filled with fruitful engagements with you, our partners.

We constantly strive for improvement and sincerely value your input and feedback for future editions. We encourage you to reach out to our editorial team with any suggestions or recommendations to enhance the content. Your contributions are highly appreciated as we work towards optimizing the newsletter.

Wishing you a happy Christmas and a very good New year,

Wiebe de Boer
 Ambassador

Updates

Tourism Fair in Amsterdam, January 2024

Discover a 'holiday fair for special trips' where quality and authenticity take center stage. Experience specialized tour operators, unique travel beginnings, and customized exploration. Choose from 250 'live presentations' and uncover refreshing new experiences. Attendance is available live in Amsterdam or online.

[Read more](#)

Africa Works! 2024

A 3-day conference that will take place on 23rd April 2024 at the KIT - Royal Tropical Institute, Amsterdam. They are inviting interested parties from Tanzania to participate. The focus areas for the conference will be circular food production, sustainable agro-logistics and renewable energy.

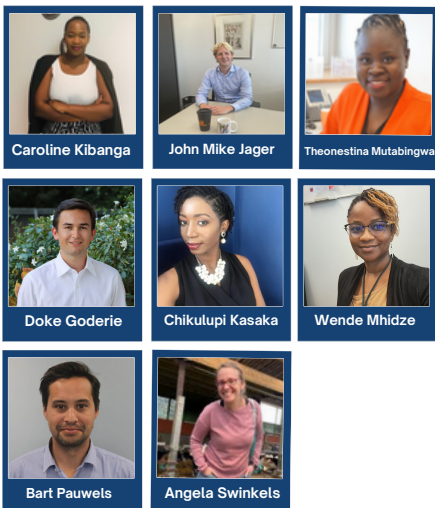
The investment is **15,000 euros (excl. VAT) for 8 business participants** (with applicable discounts for larger groups), excluding travel and accommodation expenses. **The deadline is the 29th of February 2024**

The Conference aims to:

- Make visible the investment and trade opportunities in different African countries,
- Connect Dutch/European companies with key authorities, and businesses from Africa,
- Connect international investors with interesting and fast-growing companies
- Accelerate strategic partnerships between businesses,
- Facilitate Public-Private-Partnerships,
- Accelerate the financing of priority investments projects.

[Read more](#)

EDITORIAL TEAM



EVENTS

International Taxation Workshops 2023

The Netherlands continues to support Dutch Businesses on international taxation by facilitating open dialogue and feedback with TRA. In recent months, the Embassy organized two sessions with TRA for Dutch businesses and investors in Arusha on the 4th of October and subsequently in Dar es Salaam on the 28th of November. The goal of the events was to get better insights in the way TRA works and to strengthen connection between TRA and the Dutch businesses and investors, and give Dutch businesses and investors opportunity to discuss their specific issues with TRA. The session in Dar es Salaam was also open to other European businesses and organized with the Tanzania European Business Group (EUBG).

The sessions started with a general presentation by TRA representatives about the policies of TRA. Beforehand, a questionnaire had been sent around to the Dutch & European business communities to get more insights in specific issues that they would want to be discussed and addressed. The results of this questionnaire were presented to the participants and to TRA with the help of PwC. The respondents gave very valued feedback. Afterwards, there was time for one-on-one sessions with the TRA to bring up specific issues and networking. In total the events comprised 15 TRA representatives and 64 participants and we look forward to organizing similar events in the future!



30 million Euro Dutch Grant for Msimbazi Basing Upgrading Project

On November 29 a Grant Arrangement was signed between Invest International and the Ministry of Finance of Tanzania for a DRIVE grant of 30 million euro granted by the Dutch Ministry of Foreign Affairs. The Grant was signed by the Permanent Secretary of the Ministry of Finance. Dr. Natu E. Mwamba and witnessed by our Ambassador Wiebe de Boer.

Extreme rainfall due to climate change coupled with rapid and large urban growth has made residents of Dar es Salaam increasingly vulnerable to river flash flooding.

The DRIVE grant is part of the Lower Msimbazi Basin Upgrading Project co funded by the WorldBank. The DRIVE grant will focus on the works for flood protection and will contribute to the larger movement to build flood resilience in the City of Dar es Salaam. This includes a park area that functions also as buffer zone and a new residential area.

Signing of the Grant Arrangement comes on the backdrop of the recent floods of the Msimbazi river where water reached up to the nearby bridge, disrupting life and traffic completely and causing significant damage.

The project will be managed by PO-RALG (Presidents Office Regional and Local Government). The next step is for the implementation to start and the project generate impact.

Creating “room for rivers” , which is essentially what is needed in this project, is a practice that the Netherlands has been very successful. Several Netherlands consultants have played a central role in the development of the project.



EVENTS

Breakthrough at Summit: Insights of AGRF Summit 2023

The Africa Food System Summit 2023 concluded with high-level discussions, innovative solutions, and ambitious commitments to transform the continent's food systems. The Summit delved into strategies and measures essential for expediting the transformation of food systems in Africa, guided by the theme "Recover, Regenerate, Act." It served as a forum to discuss Africa's responses to food systems transformation, offering a stage for thought leaders, policymakers, and innovators to investigate the most recent advancements and exemplary approaches in agriculture. A special emphasis was placed on women and the youth as pivotal forces for agricultural transformation, while also translating commitments into tangible strategies, notably addressing climate-related challenges.

The Summit drew over 5,400 delegates from 90 countries, including 5 Heads of State, 30 ministers, and 6 former Heads of State. Featuring 41 sessions with 800 speakers, including farmers, women, and the youth, it emphasized inclusive action on Africa's food systems.

[Read more](#)

A call for collaborative efforts in reducing production cost for animal feed.

The government of Tanzania, in collaboration with the Netherland Embassy in Dar es Salaam and Southern Agricultural Growth Corridor of Tanzania (SAGCOT) and other stakeholders, partner to cut down the production costs of animal feeds and address challenges facing livestock keeping in the country.

Speaking in Dar es Salaam, in September, this year, Minister for Livestock and Fisheries Abdallah Ulega (pictured) said to reduce the production costs of animal feeds in Tanzania required collective efforts. He said utilizing emerging technologies, fostering innovation, sharing knowledge, forming partnerships, and cultivating an enabling environment were crucial for improving the quality of animal feeds.

With 223 registered feeds mills in Tanzania, only 9 per cent operate at professional level. High demand for animal feeds, dependence on imports, and limited domestic raw materials necessitate inclusive and sustainable integrated approaches, strategies and coordinated mechanisms to structure the industry, enhance domestic capabilities, and improve the overall efficiency of production of animal feeds.

[Read more](#)



Tanzania Horticulture and Potato Seed Platform

Seven key members, namely the Ministry of Agriculture, Tanzania Official Seed Certification Institute (TOSCI), TAHA, TASTA, World Vegetable Centre, SAGCOT Centre, and the Embassy of the Kingdom of the Netherlands have joined forces to form the Tanzania Horticulture and Potato Seed Platform (THPSP) and this platform was officially launched on 4th October 2023 at the Four point by Sheraton hotel in Arusha, This central hub acts as a valuable resource for all things related to horticultural and seed potatoes, from seeds and cuttings to seedlings and other plant materials.

Beyond information dissemination, it also serves as a catalyst for creating opportunities and finding solutions to policy and regulatory challenges.

To learn more about the platform: [Read more](#)



INFORMATION

West Wing Dives into Tanzanian Cashew Processing

West Wing, a youth think tank of the Dutch Ministry of Foreign Affairs, has started a research project looking into Tanzanian cashew processing. Cashew nuts are a significant cash crop in Tanzania with already important Dutch investments in the value addition for export. We expect those investments to grow in the coming years. They will be looking into the best way to meet the Tanzanian government's four-year objective to achieve complete domestic processing of cashews (currently at no higher than 10%).

Given that the Netherlands is the largest importer of cashew nuts in the EU, the project will also look into the roll that our embassy can play in helping achieving this formidable goal.

The resulting report will be made public and presented to the Director-General on the 17th of May.

[Read more](#)



Northern Highlands Educational (NOHIED) Project Celebrates Achievements

The Northern Highlands Educational (NOHIED) project recently celebrated its nine-month achievements with an annual meeting on November 30th, 2023 at the Arusha Technical College and Horti Tengeru, and was attended by project partners and the Netherlands Ambassador, Mr. Wiebe de Boer. Serving as a transformative initiative, NOHIED focuses on bridging the gap between education and the private sector in Tanzanian horticulture. Through collaboration with TVET colleges, Dutch horticulture companies, and Hanze University of Applied Sciences (HUAS), innovative training tools are employed to equip students with skills for a dynamic business environment.

The meeting featured inspiring stories from impacted students and staff, as well as demo plots showcasing practical applications of acquired knowledge. The collaboration exceeded expectations, fostering mutual support and shared goals, promising a bright future for TVET in the region. Looking ahead to 2024, the project aims to elevate TVET colleges, producing graduates ready for high-tech international horticulture companies. The commitment of partners and the support from the Netherlands Embassy underscore the project's dedication to shaping a skilled and innovative horticultural workforce in Tanzania. As the Northern Highlands Educational project moves forward, it remains committed to building bridges between education and the private sector for the advancement of the Northern Highlands and beyond.

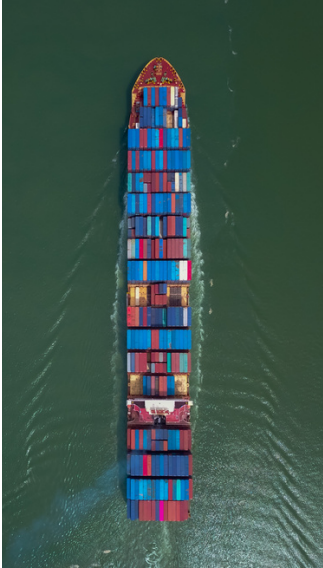
To access the 6 month project report:

[Read more](#)



INFORMATION

Update on Ports and Logistics



The government and Dubai Port (DP) World yesterday officially signed a 30-year concession agreement that will see the former invest over \$250 million to upgrade Dar es Salaam Port. The deal concerns the lease and operation of berths 4-7 and the joint operation of berths 0-3 between TPA and DP World for commercial and governmental activities

Transport Minister Makame Mbarawa said there would be no job losses and that Tanzania would retain 60% of earnings. DP World says it expects to triple revenue within a decade and speed up the clearance of vessels from the current average of 12 hours to 60 minutes. Chronic inefficiency, corruption allegations and competition in freight management by neighboring Kenya are some of the underlying reasons why Tanzania President Samia Suluhu signed off on the agreement.

If you are a Dutch(-affiliated) company & active in the Ports & Logistics sector, reach out to us at dar-ea@minbuza.nl for more engagement. The Embassy is operating a ports and logistics cluster of Dutch companies.

Financial Instruments

Are you a Dutch company operating or interested in operating in Tanzania and looking for financial support? You can find the full overview of instruments applicable for Tanzania [via Subsidies and programmes | RVO.nl](#), consult [the new RVO Private Sector Development Website](#), or reach out to our economic department through dar-ea@minbuza.nl.



Traveling to the Netherlands?

Be mindful that visa applications are submitted at VFS Global. Check [VFSGlobal](#) or call them on +255 (0)222 221914. Due to the easing of COVID travel restrictions worldwide, you may experience longer waiting times for appointments and the processing time may take longer than 15 days.

Multi-Annual Country Strategy

We are proud to introduce to you the Multi-Annual Country Strategy of the Dutch Embassy in Tanzania: a four year plan that outlines our goals.

Private sector and civil society (youth, women) will continue to be our focus in the coming years, working towards a more enabling environment for both local and foreign businesses. Renewed engagement with government (central and decentral) is of key strategic interest.

For the period 2023-2026, The Netherlands promotes the following four main objectives in its cooperation with Tanzania: Sustainable trade & investments, agriculture, ports & logistics, and youth & women empowerment.

[Read more](#)

